

Message Text

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PAGE 01 NIAMEY 01020 040815Z
ACTION XMB-04

INFO OCT-01 AF-08 ISO-00 EB-08 COME-00 /021 W
-----040818Z 017991 /17

R 040800Z MAR 77
FM AMEMBASSY NIAMEY
TO SECSTATE WASHDC 6201

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E.O. 11652: N/A
TAGS: EAIR, US, NG
SUBJ: EXIM BANK FINANCING FOR 737

REF: STATE 36595

1. MINISTER OF FINANCE MOUSSA TONDI, WHO IS IN CHARGE OF FINANCIAL ARRANGEMENTS FOR PURCHASE OF BOEING AND WITH WHOM I SPOKE MARCH 2, SAYS GOVERNMENT HAS NO CURRENT PLANS REQUEST EXIM FINANCING ITS BOEING 737. TONDI WAS UNAWARE AMBASSADOR WRIGHT HAD APPROACHED EXIM AND AT A LOSS TO EXPLAIN GENESIS OF VISIT BUT SAID GON HAD NOT SPONSORED IT. TONDI EQUALLY NON-PLUSSED AT SUGGESTION THAT AIR NIGER FIGURES DIRECTLY IN TRANSACTION. WITH A GENTLE SMILE, TONDI SAID GON KNOWS AS WELL AS ANYONE ELSE AIR NIGER WOULD HAVE TROUBLE QUALIFYING FOR ANY KIND OF COMMERCIAL CREDIT. PLANE HAS BEEN BOUGHT BY GON AND ALL NEGOTIATIONS, CONTRACTS, ETC WITH BOEING MAKE CLEAR GOVERNMENT OF NIGER IS PURCHASER.

2. MINISTER INFORMED US THAT AS THINGS NOW STAND GON WILL PAY 30 PER CENT OF PURCHASE PRICE. ARRANGEMENTS ARE BEING EXPLORED WITH BIAO AND CITIBANK TO FINANCE BALANCE AND BANKS SCHEDULED TO PRESENT FINANCIAL PACKAGE TO GON MARCH 15 AT WHICH POINT DECISION WILL BE MADE HOW TO PROCEED. TONDI SAID GON GENERALLY AWARE EXIM'S
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FACILITIES AND INDICATED WE WOULD BE INFORMED IF GOVERNMENT WISHES TO EXPLORE THIS ROUTE. I HAVE STRONG IMPRESSION HOWEVER THAT EXIM FINANCING IS NOT IN FOREFRONT OF GON THINKING AT THE MOMENT.

3. FOR THE RECORD WE ARE POUCHING TO AF/W BRIEF SYNOPSIS OF ACTIVITIES AIR NIGER. JAMES

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: FINANCE, AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Sent Date: 04-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977NIAEMEY01020
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Film Number: D770074-1114
Format: TEL
From: NIAEMEY
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770392/aaaaddkm.tel
Line Count: 62
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 06bbadbd-c288-dd11-92da-001cc4696bcc
Office: ACTION XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Review Release Date: n/a
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Status: NATIVE
Subject: EXIM BANK FINANCING FOR 737
TAGS: EAIR, US, NG, XMB
To: STATE
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